

Prasar Bharati
(India's Public Service Broadcaster)
Budget & Accounts Section
Prasar Bharati Secretariat
Prasar Bharati House, Tower C,
Copernicus Marg, New Delhi-110001

No. ADG(B&A)/PB(BCI)/Accounts/SP/2017-18/226-38 Dated 29.05.2018

CORRIGENDUM

Sub: Tender for Procurement of Accounting & Payroll Application Software

NIT No.: ADG(B&A)/PB(BCI)/Accounts/SP/2017-18 dated 12.03.2018

Kindly refer to the NIT mentioned above vide which the tender for procurement of accounting & payroll application software was floated and corrigendum issued from time to time. In this connection, to attract more participation, a conference of probable bidders was held on 16.05.2018 at 1400 Hrs. On the basis of the feedback received from the probable bidders, the following additional corrigendum is issued:

- 1 The details of the NIT Inviting Authority given at page 11 of the Tender document may be read as under:

Phone : +91 11 23118414

E-Mail : pbsectt.accts@gmail.com

Postal Address:

Sh. Rajesh Kumar Ojha, Dy. Director (AP & Tax),

Room No.601,

6th Floor, Prasar Bharati Secretariat,

Prasar Bharati House, Tower-C,

Copernicus Marg,

New Delhi-110001 (INDIA)

- 2 The Particulars of clause 2 of the Table in Chapter 3- 'Schedule of Requirements' may be read as under:

"Installation, Commissioning and Management of application in Data Centre and various locations, Dashboard, etc. including two years warranty."

- 3 The Particulars of clause 2 of the Table in Annexure 12- Price Bid of the Tender document may be read as under:

"Cost of Installation, Commissioning and Management of application in Data Centre and various locations, Dashboard, etc. including two years warranty."

4 Clause 4.2.1.1 of the Tender document may be read as under:

The IT division of PB is having a data center at Aakashvani Bhawan, New Delhi. The details of Data Center/Servers of Prasar Bharati are enclosed as Annexure 'P'. The proposed software is required to be hosted centrally in data centre of Prasar Bharati at Aakashvani Bhawan Delhi *or any other location*. The software design shall conform to the required specifications of the hosting data server and the successful bidder shall meet all requirements of the OS and application software prior to commencement of the development of the Solutions in Data Centre of AIR. Providing the necessary infrastructure/ platform for hosting of the application software will be the responsibility of Prasar Bharati. However, the successful bidder will be responsible for all other activities needed for successful hosting of the application software.

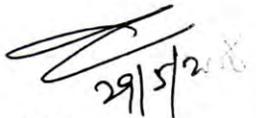
5 The Clause 2.18 – 'Delivery Period' may be read as given in Annexure A.

6 The Clause 2.22 – 'Payment Schedule' may be read as given in Annexure B.

7 The Phrase "(Accounting and Payroll)" in the Particulars of Item no. 1 of Table in Annexure 12 – Price Bid stands deleted.

The point-wise replies to the queries of the probable bidders in connection with the bid document are given in Annexure C.

This issues with the approval of competent authority.



(C K Jain)

Dy. Director General (Fin)

To

- (i) All Prospective Bidders who attended pre-bid meeting.
- (ii) All members of Technical Specification Committee.
- (iii) All members of Tender Evaluation Committee.
- (iv) DDG(Tech.), PB Sectt. with the request to arrange to upload on the websites of Prasar Bharati, DG:AIR and DG:DD.
- (v) Sh. Pankaj Agarwal, ITI Ltd with request to upload on www.tenderwizard.com/PB and CPP portal.

Copy for information to:

- (i) SO to CEO, PB
- (ii) PS to M(F), PB
- (iii) DG:DD/DG:AIR

Annexure A

Clause 2.18: 'Delivery Period' of the NIT no. ADG(B&A)/PB(BCI)/ Accounts/SP/2017-18 on 12.03.2018 may be read as under:

The work will be required to be completed in 5 Phases. The phase-wise timeline for completion of work is as follows:

Phase No.	Work to be completed/ done	Timeline for completion
1.	(a) Preparation of comprehensive Software Requirement Study (SRS) and Application Software Implementation framework. (b) Delivery/Configuration and minimal customization in standard software as per the requirement of Prasar Bharati. (c) Training and capacity building of staff working in Delhi & Mumbai. (d) Installation and Testing of software in the units situated in Delhi and Mumbai including migration/ porting of data. (e) Go Live in all units situated in Delhi and Mumbai.	4 months from the date of award of work.
2.	(a) Minimal customization on the basis of experience gained in phase-1. (b) Training and capacity building of staff working in rest of India. (c) Installation and Testing of software in the units situated in rest of India including migration/ porting of data. (d) Go Live in all units situated in rest of India.	6 months from the date of award of work.
3.	(a) Detailed Customization of application software, (b) Development of financial statements and generation of opening Balance sheet as on 01.04.2018 and Income & Expenditure for the year 2017-18 in the desired formats, various MIS reports, (c) Other remaining work given under Scope of Work. (d) Security Audit	7 months from the date of award of work.
4	Warranty period	Two years from the date of commissioning.
5	3 rd , 4 th and 5 th year of CAMC after successful completion of 2 years of warranty period.	After completion of phase 4.

Note:

- (i) The successful bidder will be required to brief about the offered solution and SRS to senior management and implementation team(s) from Prasar Bharati (including Doordarshan and AIR) before starting installation of application software in units situated in Delhi as envisaged in Phase-1 above.
- (ii) As time is the essence of the contract, installation period in the purchase order should be strictly adhered to failing which, the tenderer's security deposit/ PBG will be liable to be forfeited.



Clause 2.22: 'Payment Schedule' of the NIT no. ADG(B&A)/PB(BCI)/ Accounts/SP/2017-18 on 12.03.2018 may be read as under:

2.22 Payment Schedule:

2.22.1 The payment schedule will be as under:

Phases	Payment relating to		
	Cost of Application Software with perpetual licences and its customisation	Cost of Installation, Commissioning and Management of application in Data Centre, Dashboard etc.	Training Cost including training material
1	40%	20%	95 % of training cost of actual training sessions conducted in Phase 1
2	25%	45%	95 % of training cost of actual training sessions conducted in Phase 2
3	30%	30%	Nil
4	5%	5%	5%

Note:

1. The payment shown against each phase in the above table will be made after successful completion of that phase.
2. AMC charges for a year shall be paid on quarterly basis after obtaining a certificate in respect of satisfactory working of the software and fulfilling the terms and conditions of AMC.



Query No.	Clause of Bidding Document	Query of the Bidder	Reply
1	The company should be in existence for minimum three (03) years in the field of accounting software development and / or implementation and customisation field with a minimum annual turnover of Rs. 5 Crores in any 3 out of the last 5 financial Years (i.e. 2012-13, 2013-14, 2014-15, 2015-16 & 2016-17).	We request you to kindly make it reasonable considering the fact that MSME registered companies will not be able to qualify for the bid in the current form. We request you to kindly make the changes as: Companies registered under MSME should have minimum turnover of Rs. 3 Crore in the last financial year as per latest Audited Balance Sheet and should submit a certificate from the CA that they have Rs. 3 crore turnover for the last financial year. or an average turnover of 2.5 Cr for the last three financial years. This is in line with the guidelines issues by the Startup Ministry, GOI, MSME Department and CVC.	No Change
2	Annexure 12	Prasar Bharati is looking for Hosting Application and data residing at Hosting Server. Tally is a desktop application meaning it has to be deployed at all locations and data will be available at both locations via Synchronization.	Please refer to the clause nos. 2, 3 and 4 of Corrigendum No. ADG(B&A)/PB(BCI)/Accounts/SP/2017-18 dated 29/05/2018 which are self explanatory in nature.
3	Annexure 12	Tally has 2 Versions Single User- meant for 1 user at a location, Multi User- Meant for 2 and above users at any location connected through LAN. However we can install 2 single users wherever we have 2 users. You should define quantum of users for total locations so that we can define best possible rates to you say Quantity of Multi Users, Single Users and 2 users.	Please refer clause no. 4.1.2 of the Tender document which is self explanatory in nature.
4	Annexure 12	Definition of Dashboard is not very clear.	Here Dashboard refers to the key information and menu related to the user on the face of the application page.
5	Annexure 12	Installation of Software. It has to be done at all 500 locations.	Please refer to the clause nos. 2, 3 and 4 of Corrigendum No. ADG(B&A)/PB(BCI)/Accounts/SP/2017-18 dated 29/05/2018 which are self explanatory in nature.
6		Customization has been generalised at most pages with no predefined formats. I think Customization should not be generalised with 5 year of commitments with no predefined formats. Rather it should be done after default implementation or with some minor Customizations. Note:- Updates for 5 year is still not an issue. Preparation/ Customization of any report based on predefined fields is not an issue.	The Scope of work is already well defined in the Tender document. To the extent the offered application software not having the desired solution as per scope of work needs to be customised. An understanding in this regard can be arrived only after Software Requirement Study (SRS) in Phase-I by the Successful bidder.
7	Clause 4.1.1.1 (xv): Calculation of Leave Encashment while in service and at the time of retirement/ superannuation/ death.	Calculation of Leave Encashment. Calculation of Encashment is not possible as its not a HR software. It can make entry of Encashment while processing Payroll in Tally.	The system should have provision for calculation of the amount of leave encashment based on the leave balance fed manually and the salary (i.e. Basis plus DA) as per the paybill processed in the offered application module.
8	Clause 4.1.1.1 (xiv): Calculation of Arrears/ Recoveries as per the extant rules of Prasar Bharati.	Arrears calculation. It is possible to the extent data is available in Tally and not for the preceding years.	The application software should be capable of calculating arrears for the period falling after implementation of application software automatically as per the extant rules & procedures of Prasar Bharati and should have the provision of feeding the arrear of the period prior to the date of implementation manually.
9	Clause 1.3, Point no.5: The Payroll module offered by the bidder must be currently running successfully for last three years in atleast two Govt. Departments/ Autonomous bodies/ Public Sector Undertakings/ Public Sector Banks/ Govt. Organisations which have branches/ subordinate/ attached offices in more than 25 cities / locations in India.	2 Payroll Certificates for 25 locations. It should be for 2 certificates with at least 1 being of more than 25 locations.	No change.
10	Clause 4.14 and Phases 1 and 2 mentioned under clause no.2.18-'Delivery Period'.	Migration and Porting of Data. Migration of opening balances is possible through small customizations, but migration of old data may not be practically possible in all cases because of reconciliation issues (even though technically possible).	Please refer reply to query no. 10 under annexure-2 of corrigendum no. ADG(B&A)/PB(BCI)/Accounts/SP/2017-18/1882-93 Dated 28.03.2018
11	Phase 3 mentioned under clause no.2.18-'Delivery Period'.	Detailed Customization. This word has no end and I think it should either be avoided or kept as minimal.	Please refer reply to query no.6 above.

Query No.	Clause of Bidding Document	Query of the Bidder	Reply
12	Clause 2.2.16 Page 19: Penalty Clause	Regarding GST	No change
13	Clause 2.6 Page 19: Penalty Clause	Liquidated Damages: Too stringent and intangible	No change
14	Clause 2.20 Page 26 : Warranty Clause	It is mentioned in the clause that the resource deployed for Project needs to be available during warranty period (AMC Support). GITL has two different teams working for implementation and Support hence a comprehensive Knowledge Transfer happens duly for support team to take over, and support is provided based on financially backed-up SLAs.	No change.
15	Clause 2.22 Page 27: Payment Schedule	Implementation fees for Phase 1 needs to be 60% followed by 20% each for Phase 2 and Phase 3	Please refer clause no. 6 of the Corrigendum No. ADG(B&A)/PB(BCI)/Accounts/SP/2017-18 dated 29/05/2018.
16	The company should be in existence for minimum three (03) years in the field of accounting software development and / or implementation and customisation field with a minimum annual turnover of Rs. 5 Crores in any 3 out of the last 5 financial Years (i.e. 2012-13, 2013-14, 2014-15, 2015-16 & 2016-17).	With a background to invite strong bidders, We suggest you to make the criteria as minimum 10 crores as it ensures quality bidders taking part in the process.	No change.
17	The Payroll module offered by the bidder must be currently running successfully for last three years in at least two Govt. Departments/ Autonomous bodies/ Public Sector Undertakings/ Public Sector Banks/Govt. Organisations which have branches/ subordinate/ attached offices in more than 25 cities / locations in India or any combination of aforesaid Departments, ABs and PSUs.	The software/module being offered by the bidder under this RFP may be different in terms of technology, framework and version. Hence the criteria need not be for the "module being offered". Criteria can be to check the past experience of Bidder for implementing and supporting Payroll software modules. With this background, we suggest revised criteria should as below: "The bidder should have implemented and supported the Payroll module for minimum period of 3 years in atleast 1 Govt. Departments/ Autonomous bodies/ Public Sector Undertakings/ Public Sector Banks/ Govt. Organisations which have branches/ subordinate/ attached offices in more than 25 cities / locations in India."	No change.
18	The accounting software offered by the bidder must be currently running successfully for last three years in atleast one Govt. Department/ Autonomous body/ Public Sector Undertaking/ Public Sector Bank/ Govt. Organisation which has branches/ sub-ordinate/ attached offices in more than 25 cities / locations in India.	The software/module being offered by the bidder under this RFP may be different in terms of technology, framework and version. Hence the criteria need not be for the "module being offered". Criteria can be to check the past experience of Bidder for implementing and supporting Accounting software modules. With this background, we suggest revised criteria should as below: "The bidder should have implemented and supported the Accounting module for minimum period of 3 years in atleast 1 Govt. Departments/ Autonomous bodies/ Public Sector Undertakings/ Public Sector Banks/ Govt. Organisations which have branches/ subordinate/ attached offices in more than 25 cities / locations in India."	No change.
19	The Bidder/ OEM should be certified atleast at ISO 9001.	We suggest you to make SEI CMMI Level 3 as a mandatory requirement for bidders as it ensures bidders implementing sound quality processes only are eligible to bid. Govt. projects have varied challenges and it may not be easy for merely ISO certified bidders to ensure successful completion of the project.	No change.
20		In the RFP , it has been mentioned that integration with multiple in-house systems would be required. Can a list of all those systems be provided? Also, if the ERP is capable of taking over some of them, would the opportunity be provided?	The relevant clauses are self explanatory in nature.
21	Clause no. 2.22 - Payment Schedule	Clarity is required on the payment terms. Whether license costs will be paid upfront? More details on the payment terms are also required.	Please refer clause no. 6 of the Corrigendum No. ADG(B&A)/PB(BCI)/Accounts/SP/2017-18 dated 29/05/2018.
22	Clause no. 2.18 - Delivery Period	Whether the time frame for implementation as mentioned in Section- 2.18 delivery period can be extended? 6 months for complete implementation looks to be very tight considering the size of the project.	Please refer clause no. 5 of the Corrigendum No. ADG(B&A)/PB(BCI)/Accounts/SP/2017-18 dated 29/05/2018.
23		Is a detailed FRS with transaction level details available to better understand the scope of the project?	All available relevant details are already mentioned in the Tender document.

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Query No.	Clause of Bidding Document	Query of the Bidder	Reply
24		New eligibility criterion request – Bidders should have experience in implementation and deployment of cloud based software solutions, with a rollout experience at a minimum of 100 locations, for the Government / PSU sector. The experience should be supported by purchase order or project completion certificate from the customer.	No change.
25	The Payroll module offered by the bidder must be currently running successfully for last three years in atleast two Govt. Departments/ Autonomous bodies/ Public Sector Undertakings/ Public Sector Banks/ Govt. Organisations which have branches/ subordinate/ attached offices in more than 25 cities / locations in India.	Modification of eligibility criteria, point# - Current criterion is for payroll implementation certification from customer with a minimum of 25 locations. Request to revise the number of locations from 25 to 10 as top 3-5 payroll solutions software would be able to qualify.	No change.
26	Annexure 12	Request for change in the price-bid format to accommodate an itemised list of all the software / modules that are to be implemented, along with their corresponding pricing.	No change.
27	Annexure 12	Software licenses are required for the DR site as well. Please clarify under which section in the price bid, can these prices be listed.	No change. It is the responsibility of the successful bidder to meet all requirement of the Tender condition.

Original
27/05/2018